

Certified M&A Professional – Legal & Business

COURSE DESCRIPTION

This course will help you understand as to how businesses grow and gain market share by corporate strategy of Mergers and Acquisitions (M&As), the Global legislations governing an M&A transaction, understand steps and processes needed to complete an M&A transaction. This course will further help you to learn the essentials of due diligence before starting Merger, download a sample M&A Contract between two legal entities and learn all allied concepts.



COURSE CONTENT

Module 1: Introduction to Mergers & Acquisitions

- Background of M&A's
- Objectives behind an M&A Transaction
- Types of M&A's
- Meaning of Mergers and Acquisitions
- Meaning of Corporate Re-Structuring / Re-Organization
- Facets of M&A, Steps in an M&A Transaction
- Legislations governing the concept of M&A's

[Online Test: Multiple Choice Questions](#)

Module 2: Due Diligence

- Crux of an M&A Transaction
- Meaning of Due Diligence
- Elements in Due Diligence
- Parties in Due Diligence
- Importance of Due Diligence
- Sector Specific Due Diligence
- Case Studies.

[Online Test: Multiple Choice Questions](#)

Module 3: Model Form of an M&A

- Mergers and Acquisitions Contracts

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Module 4: The Legal Environment

- Provisions of Companies Act, 2013 pertaining to Mergers and Acquisitions
- Legal Process of an M&A (Approvals)

- Sick Industrial Companies (Special Provisions) Act, Income Tax Act, 1969
- Competition Act, 2002, Labour Laws,
- SEBI Take Over Code
- Cross Border Mergers
- Role of Corporate Governance in an M&A Transaction
- Acquisition of Unlisted Companies.

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Module 5: Financing the Deal

- Methods of Funding of an M&A
- Concept of Asset Sale
- Rehabilitation Finance
- Leveraged Buy Outs, Management Buy Outs
- Management Buy In's
- External Commercial Borrowings
- Slump Sale, Share Price Valuation Methods/ Models.

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Module 6: Allied Concepts in M&A Transaction

- Demerger Reverse Mergers, Joint Ventures
- Collaborations, Spin Off's , Split Off's, Subsidiaries, Wholly Owned Subsidiaries
- Absorption, Consolidation, Holding / Parent Companies, Strategic Alliances, Disinvestments.

[Online Test: Multiple Choice Questions](#)